

WORKFORCE AND PROFESSIONAL DEVELOPMENT

OUR CERTIFICATIONS: GSA MAS Contract No. 47QRAA21D0050

SIN: 611430 Professional and **Management Development Training**

NAICS: 541611 **Administrative** Management and **General Management Consulting Services**

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HIGH IMPACT PARTNERS (HIP)

Workforce and Professional Development

HIP boosts program outcomes with expert support and services, saving you time, ensuring compliance, and enhancing performance for measurable success. We offer customized, flexible training—both in-person and virtual—tailored to your needs. By understanding your objectives and goals, we help you build a skilled workforce, improve processes, achieve compliance, adopt sustainable practices, and capture success stories. Our professional and workforce development plans are tailored to deliver intended results.

PAST PERFORMANCE

- H-1B America's Promise Job-Driven Grants
- Youth CareerConnect Grant
- Youth Apprenticeship Readiness Grants

TASKS & SKILL SET

- Performance & Data Analysis
- Leadership Training & Coaching
- Grants Management

PROGRAMMATIC ASSISTANCE

- Organizational Development
- Partnership Engagement
- Sustainability









CASE STUDY

H-1B America's Promise **Job-Driven Grants Technical Assistance**

Challenge: The U.S. Department of Labor (DOL) required grantees to support, create, and expand regional partnerships for the job-driven grant program. The Administration's priority was to engage industry in sector-based strategies to develop and expand regional partnerships and training opportunities, particularly for middleto high-skilled H-1B industries and occupations, ensuring that communities fully maximize their Federal, state, and local funds to build a competitive workforce.

Solution: HIP deployed a coaching team with direct experience working with workforce development agencies, institutions of higher education, economic development agencies, employers, and community-based organizations. HIP strategically advised grantees on sector-based partnership development, such as milestone timelines, prospective employer outreach and engagement, and industry needs assessment during the grant life cycle. Best practices were shared with the grantees to establish strong relationships with partners instrumental in the talent pipeline for careers in middle-to high-skilled industries.

Results: HIP developed and disseminated resources, articles, checklists, and training on partnership engagement through the America's Promise Community on DOL's WorkforceGPS website. Key outcomes:

- The America's Promise program cultivated 18 employer-sector partnerships in advanced manufacturing, health care, and information technology (IT).
- Over half (58%) of the employer partnerships were newly established as a part of the America's Promise program.





