

COMPANY DATA

CAGE: 6S5V4
8(a): 1/17/2023

GSA MAS-PSS Contract No. 47QRAA21D0050

NAICS:

518210 519130 541430 541511 541611 541612
541613 541614 541618 541820 541890 541990
561110 561499 561920 561990 611430 611699

WOSB | EDWOSB | DUNS: 024981993



COMPANY CONTACT

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Telling Your Story, LLC, dba High Impact Partners (HIP)

Headquartered in Washington, DC

www.hipimpact.com

IMPACT is our middle name

Telling Your Story, LLC, dba High Impact Partners (HIP) is a full service management consulting firm specializing in project management, program development, data analysis, conference/meeting planning, grants management, staff augmentation, and training services. HIP is registered with the Small Business Administration (SBA) as a woman-owned small business (WOSB) and small disadvantaged small business (SDB); HIP is also certified by SBA as an 8(a) small business to January 2023. Since 2009, HIP has successfully delivered services to federal government agencies and Fortune 500 corporations to help them reach their goals and achieve strategic and programmatic objectives. HIP delivers value-added services on task, on schedule, and on budget.

CORE SERVICES

- ▶ Conference/Event Management and Logistics
- ▶ Data Analysis and Evaluation
- ▶ Grants Management and Administration
- ▶ Training, Facilitation, and Technical Assistance Delivery
- ▶ Writing Services and Report Generation
- ▶ Case Studies/Success Stories
- ▶ Resource Toolkits
- ▶ Strategic Plans/Work Plans
- ▶ Performance Outcomes and Reports

CLIENTS

- ▶ Colleges/Universities
- ▶ Government Agencies
- ▶ Fortune 500 Companies
- ▶ Foundations/Non-Profits
- ▶ Health Care Corporations
- ▶ K-12 Schools

PAST PERFORMANCE

HIP has provided millions of dollars in services to government agencies and corporations. Highlights of major contracts include:

Department of Homeland Security, Office of the Chief Readiness Support Officer (OCRSO)

General Administrative/Staffing Support/Records Management: HIP assists OCRSO's Facilities and Operational Support (FOS) in planning, initiating and tracking tasks/workflow, preventing stoppages, and maintaining responsiveness. Contract: HSHQDC16P00047

Department of Labor/Employment and Training Administration (DOL/ETA)

Training and Technical Assistance (TA): HIP supports ETA's Division of Youth Services (DYS) with an onsite FTE, and by delivering training and TA to 24 Youth Career Connect (YCC) grantees. HIP provides each grantee with a designated TA coach that delivers programmatic support and performance outcomes improvement. HIP develops webinars, virtual trainings, and e-newsletters, and plans/implements grantee conferences. In 2016, HIP earned exceptional ratings in CPARS. Contract: DOLETA14C0038/0353/14/407803

Grant Management and Support: HIP supports two H-1B grant programs operated through ETA's Division of Strategic Investment (DSI): America's Promise Job Driven Grants Management and Technical Assistance, and Ready To Work. HIP provides two onsite FTEs and coaching services, and conducts performance data analyses that drive strategic planning and training deployment. Using the analysis along with direct feedback from grantees and TA coaches, HIP develops comprehensive quarterly TA plans. HIP also assesses program impact, and tracks TA delivered, policy questions and answers, and success stories. HIP performed the same activities for the now-completed, H-1B Make It In America (MIIA) grant program. Contracts: DOLJ141A22184, DOLETA15C0024/0353/15/501501, and 1630DC17C005

HIP also hired three grant life cycle specialists to work onsite at ETA's Office of Grants Management and support the pre-award, financial data analysis/validation, award, post award, and grant closeout phases of the life cycle. Contract: DOLETA16C0086

Data Validation Management Services: Each year, HIP reviews data for nearly 7,000 records across 22 datasets in the ETA Communications Database, and validates data for accuracy. In 2014 and 2015, HIP respectively achieved 97% and 98% validation rates, the highest ever in the ETA contracting history for this project. In 2016, HIP earned exceptional ratings in CPARS. Contract: DOLJ131A22063

America's Service Locator (ASL) and Toll Free Help Line (TFHL): HIP provides critical day-to-day support to ETA's management of their TFHL (1-877-US-2JOBS) content and operations, supports ASL operations, assists a Federal Project Manager in maintaining the ASL website, and coordinates a communication database (E-Main Push System). Contract: DOLETA17C0032/0353/17/700431

Customer Centered Design Technical Assistance: HIP delivers project management, logistical support, virtual trainings, and on-site coaching, for the Customer Centered Design Challenge through ETA and its six Regional Offices (ROs). HIP supports the innovation-focused Challenge projects, which include entities across the workforce development spectrum, to apply human centered design tools to improve performance outcomes, enhance program management, and facilitate policy alignment with the Workforce Innovation Opportunity Act (WIOA). Contract: 1630DC17D0001

Department of the Treasury

Frontline Leadership Training: HIP designs and delivers comprehensive trainings to Treasury staff in the areas of leadership, supervisory management, communication, delegation, conflict resolution, and performance management. Contract: TDO16F043

Centene Corporation

Project Management, Program Development, and Strategic Partnership: HIP cultivates strategic partnership engagement and facilitates the implementation of national initiatives. In addition to coordinating nationwide Youth Summits under the Strong Youth/Strong Communities Initiative, HIP also provides grants management support to the YWCA USA, a recipient of Centene charitable giving, to implement a pilot program focused on teen girls in urban and rural areas across the U.S.